

FORWARD-LOOKING STATEMENTS

Except for historical information, all of the statements, expectations, and assumptions contained in this presentation are forward-looking statements. Forward-looking statements include, but are not limited to, statements that express our intentions, beliefs, expectations, strategies, predictions or any other statements relating to our future activities or other future events or conditions. These statements are based on current expectations, estimates and projections about our business based, in part, on assumptions made by management. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict and include, without limitation, our expectations as to product deliveries, the establishment of our service and delivery network and our expected rate of production. Therefore, actual outcomes and results may, and are likely to, differ materially from what is expressed or forecasted in the forward-looking statements due to numerous factors discussed from time to time in documents which we file with the SEC. In addition, such statements could be affected by risks and uncertainties related to, among other things: our ability to manage the distribution channels for our products, including our ability to successfully implement our rental strategy, direct to consumer distribution strategy and any additional distribution strategies we may deem appropriate; our ability to design, manufacture and market vehicle models within projected timeframes given that a typical vehicle consists of thousands of unique items and we can only go as fast as the slowest item; our inexperience to date in manufacturing vehicles at the high volumes that we anticipate; our ability to maintain quality control over our vehicles and avoid material vehicle recalls; the number of reservations and cancellations for our vehicles and our ability to deliver on those reservations; unforeseen or recurring operational problems at our facility, or a catastrophic loss of our manufacturing facility; our dependence on our suppliers; changes in consumer demand for, and acceptance of, our products; changes in the competitive environment, including adoption of technologies and products that compete with our products; the overall strength and stability of general economic conditions and of the automotive industry more specifically; changes in laws or regulations governing our business and operations; costs and risks associated with potential litigation; and other risks described from time to time in periodic and current reports that we file with the SEC. Any forward-looking statements speak only as of the date on which they are made, and except as may be required under applicable securities laws, we do not undertake any obligation to update any forward-looking statements. Forward-Looking Statements



Future | Drive

“Life is pretty simple: You do some stuff. Most fails. Some works. You do more of what works.”

—Leonardo da Vinci



Parking Lots to Parks

The Arcimoto Vision: Livable Cities and Radically More Efficient Vehicle Platforms

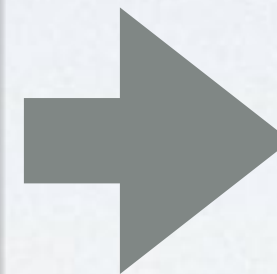
SOLVING TRANSPORTATION EMISSIONS

Problem: The Graphs Don't Line Up

- We don't achieve the goal only by electrifying old ideas—
Energy/extraction cost too high and materials scarce
- Need orders of magnitude improvement beyond the electric car:
4X-40X materials reduction X 5X utilization efficiency
- ~80%-85% of ride share is just one occupant,
so 5-7-passenger 4,000 lb. RoboTaxis are not sole answer

PLATFORM I: ENDGAME

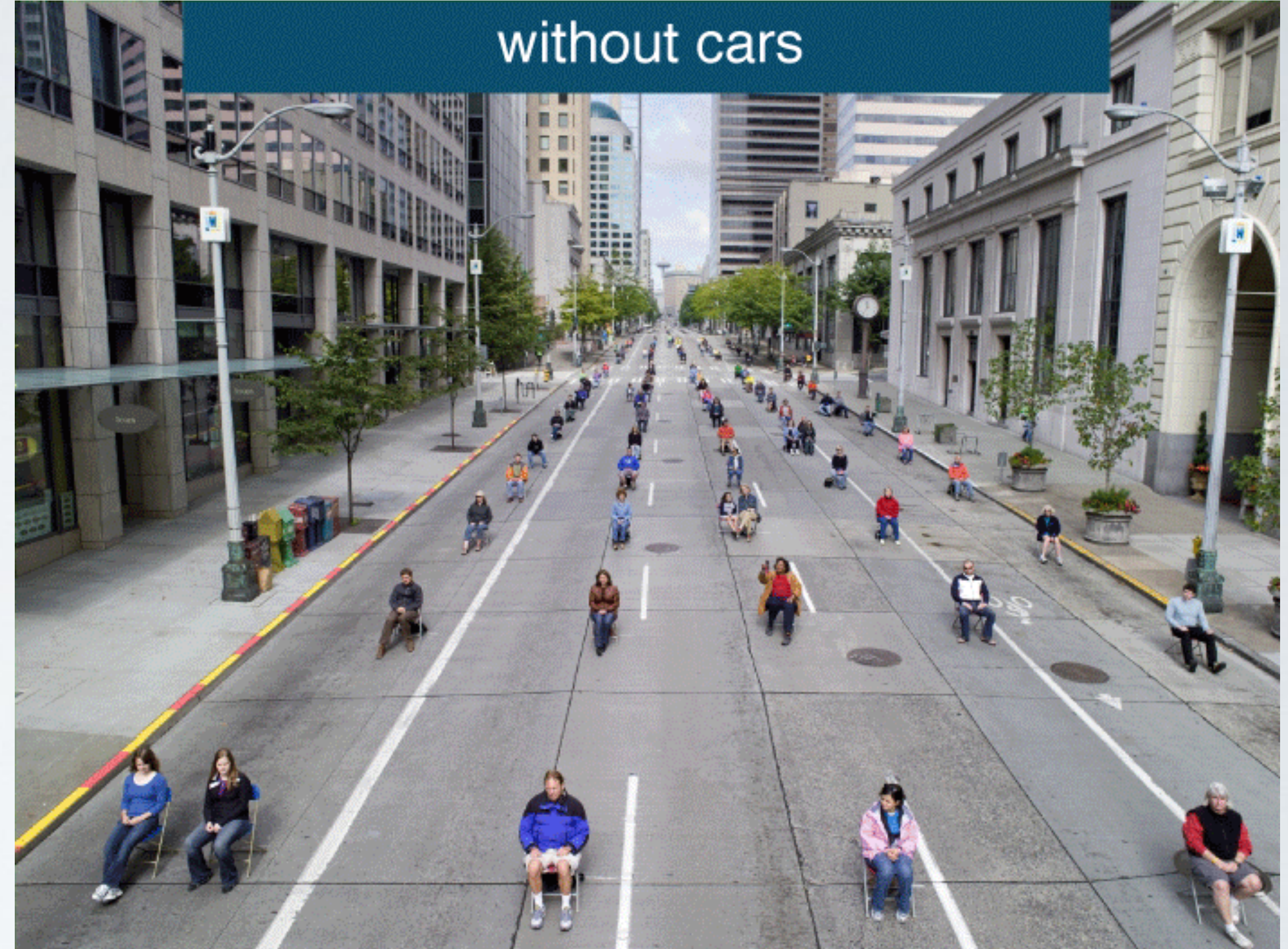
Parking Lots to Parks ([2012 Version](#))



Here are 200 people in 177 cars



without cars

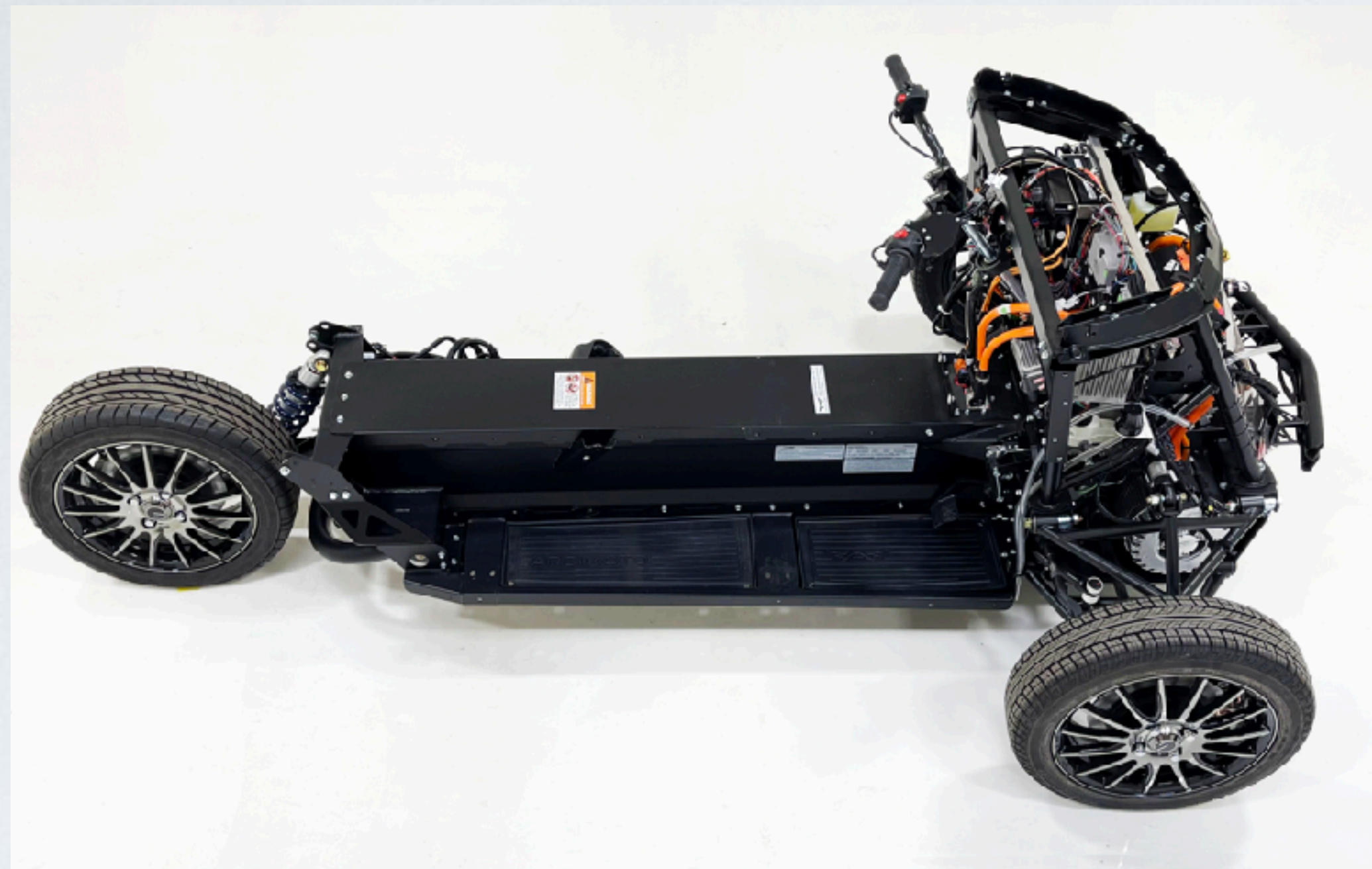


The disconnect between cars and how we use cars, when multiplied by everyone, creates massive inefficiency, congestion, and excess emissions, while sacrificing ~50% of our urban landscape to asphalt.



PLATFORM I: MANY SHOTS ON GOAL

The Everyday Electric®



Daily Driver



Last Mile Delivery



First Responders



Fun

Arcimoto's pure electric platform, aimed at multiple verticals targets 10X the efficiency and 1/3 the TCO of today's cars.







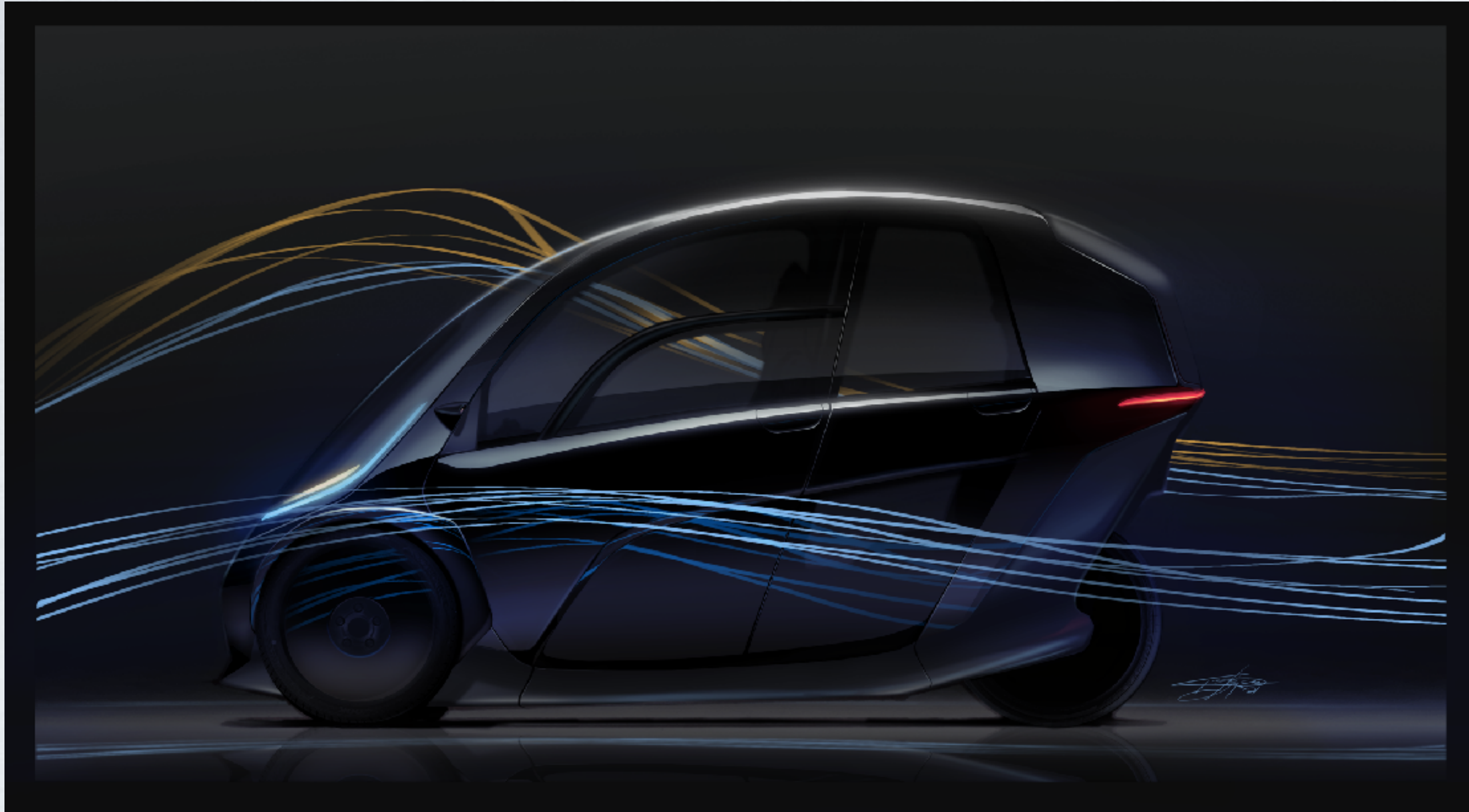






PLATFORM I: ENDGAME

Personal Mobility, Personal Mass Transit



- Most efficient, most convenient, most fun, most affordable transit
- Summon a ride from mobile device
- Target 3 year time horizon

“People don’t want to buy a quarter-inch drill, they want a quarter-inch hole.”

— Theodore Levitt

PLATFORM I: ENDGAME

Personal Mobility, Personal Mass Transit

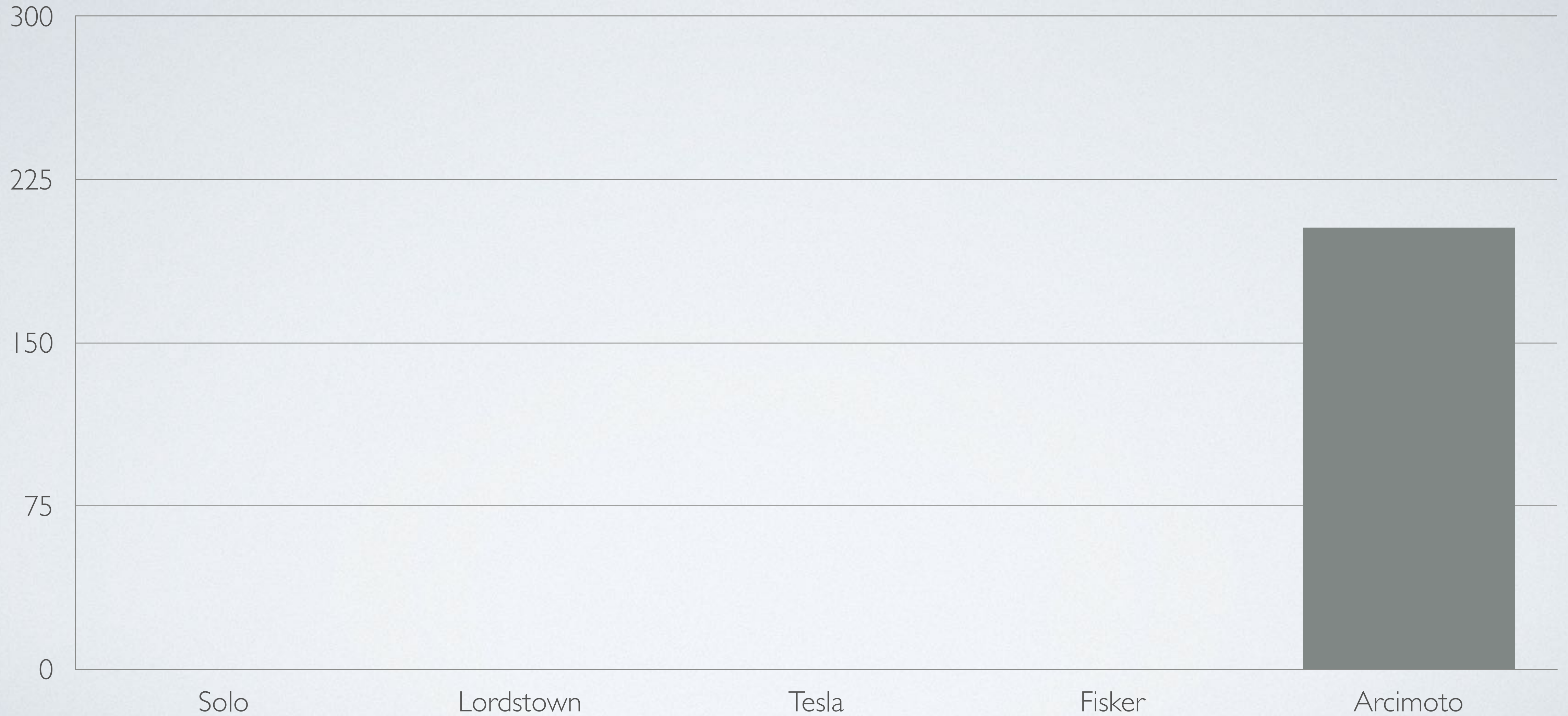
- Ride share market size has potential for exponential increase as cost per mile decreases
- Combine autonomy and remote control to manage summon - existing technologies
- Target ~\$1 per mile at scale

“People don’t want to buy a quarter-inch drill, they want a quarter-inch hole.”

— Theodore Levitt

INDUSTRY COMPARISON

Vehicles Delivered on first ~\$100M Invested



INDUSTRY COMPARISON

Efficiency For Everyday Trips (MPGe)



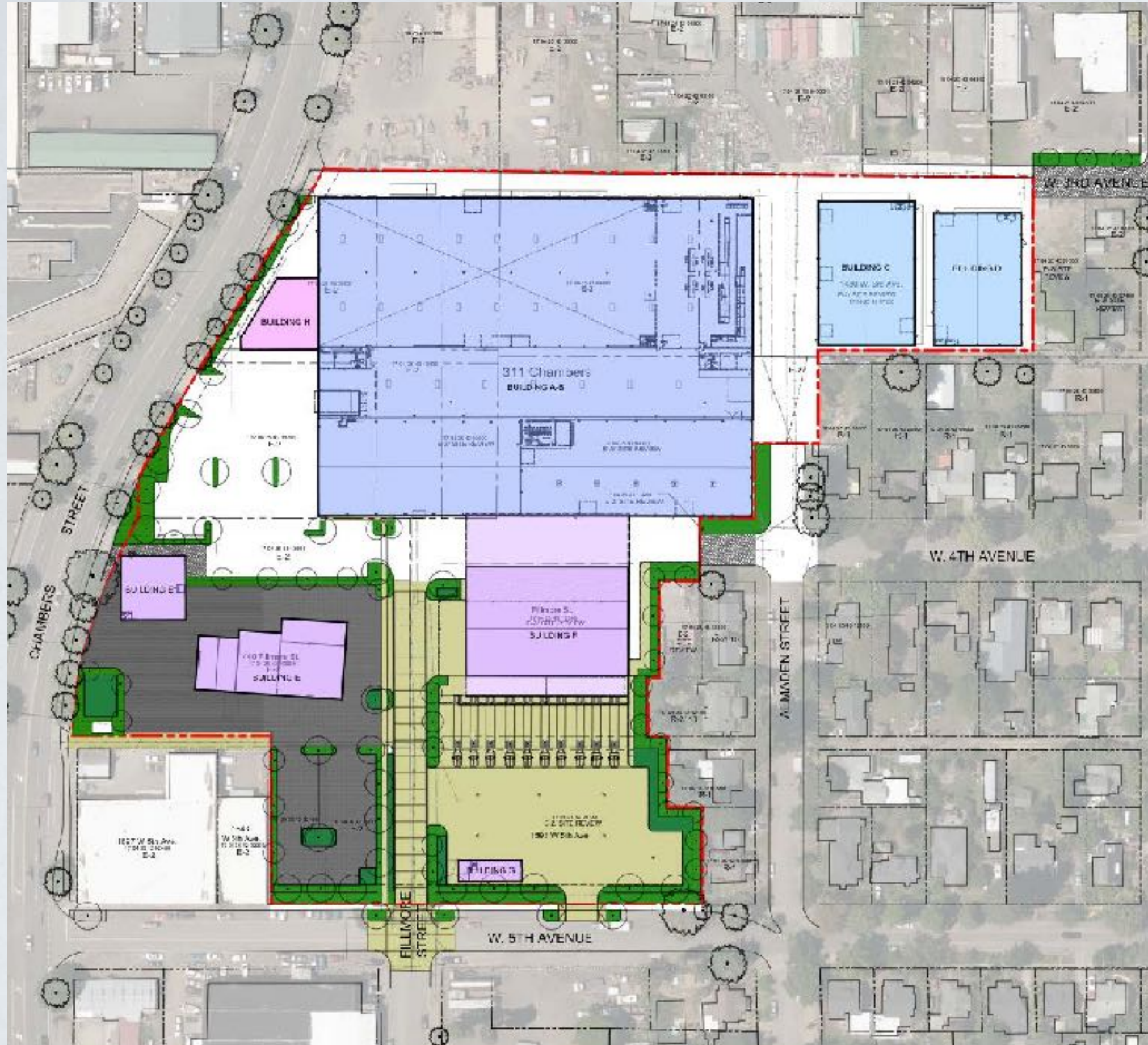
2021 Q1 BY THE NUMBERS

	2021 'Q1	2020 'Q1
Cash on Hand (EOQ)	\$46.7M	\$1.9M
Debt	\$3.7M	\$6.6M
Revenue	\$1.4M	\$0.6M
Deliveries	60	27

2021 GOALS SCORECARD

Goal	Progress
Articulate Full Platform 1 Family	75%
Introduce First Platform 2 Product	0%
Pilot Shared Models	0%
Open Rental Centers in Key Destinations	0%
Demonstrate Autonomous Arcimoto	0%
Open Additional Sales/Service Areas	0%
ATVMLP Application for Scale	25% (submitted)
Expand Campus	15% (site purchased)
Deliver 500 Customer Vehicles	12%
Butts in Seats	~1%

SCALE PRODUCTION UPDATE



- New facility purchased
- ATVMLP application submitted, awaiting Substantially Complete
- Initial production work in 2021 - automated plastics
- Munro collaboration progressing, targeting Q4 '22 SOP
- Prototype for scale replication for global expansion

INTRODUCING NEW EXECUTIVES

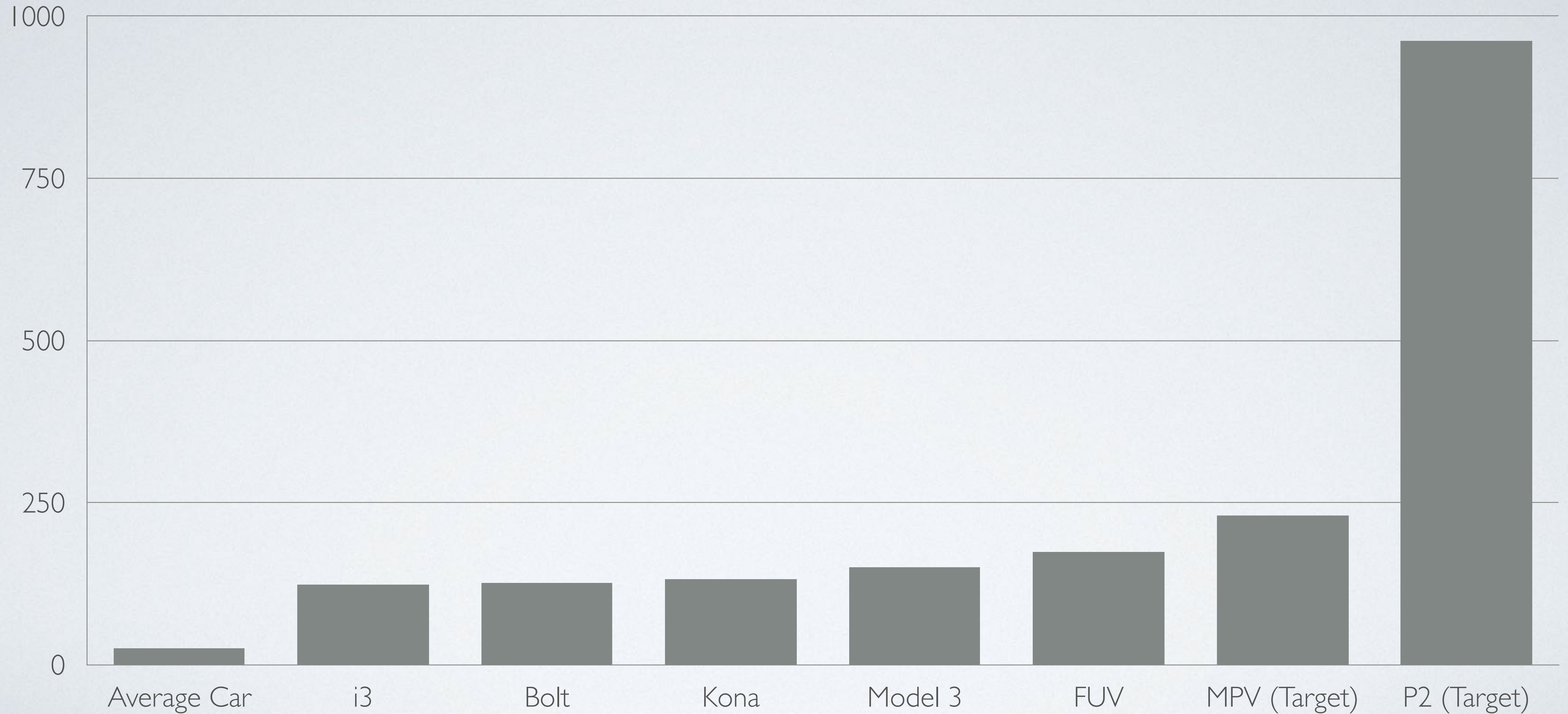


Dilip Sundaram, Arcimoto Chief International Business Officer



VEHICLE COMPARISON

Efficiency For Everyday Trips (MPGe)



REFINE PRODUCT OFFERINGS AND BUILD PIPELINE



- Pilot Studies: ESFD, Carry It Forward, Orlando, HyreCar, and many more to come
- Road team vaccinated
- Get “Butts in Seats” to drive preorders, fleet LOIs, and fill scale production pipeline





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